Qnective

Press release

Swiss company plans maritime infrastructure project

Qnective: frame agreement with Indonesian government, SERV and CS

Zurich, 28ᵗʰ October 2015 – **The Swiss technology company Qnective was visited last Friday by a high ranking Indonesian delegation. The Minister of Justice and Human Rights, the Chief of the Coast Guards and the Chairman of the Regional Council signed together with Qnective, the Swiss Export Risk Insurance SERV and Credit Suisse a frame agreement. This is the starting point for a large-scale maritime infrastructure project worth 400 Mio. USD. Qnective will provide Indonesia with technologies and systems for protection, surveillance, public safety and secure communications in coastal areas and at sea.**

Qnective is currently leading a project for maritime security and communications in Oman. A subsidiary company is implementing together with the local license holder maritime communication standards like GMDSS or AIS for the security of all ships at sea including the local fishery vessels. The Indonesian government commited itself to the strategy of strengthening the country as maritime nation and establish Indonesia as global maritime and trade axis. The government plans to further develop the port and coastal infrastructure, to enhance the inter-island connectivity and to protect the whole country including its natural resources with a national system. «The services and the quality that Qnective offers has convinced us. With this project, we will strengthen the position of Indonesia as important maritime axis and we will enable the authorities to monitor the coasts, to guarantee the security of the traffic at sea and to fulfill the legal requirements for the protection of this important part of the oceans», states the Chief of the Coast Guards of Indonesia. Qnective CEO Oswald Ortiz says: «We feel very honoured to have been chosen to cooperate with the Government of Indonesia for this prestigious project and to be awarded with such a large scale assignment. Thanks to the support of the Swiss export risk insurance SERV, we are capable of handling an assignment of this size.»

Financing from CS via SERV intended

The Swiss Export Risk Insurance SERV together with Credit Suisse have expressed their willingness of verifying the financing of the project as they did with the project in Oman. This would be the highest credit amount for a single Swiss export project so far this year. SERV Director Herbert Wight: «A project of this size is exceptional. After a successful review of the risks with our insurances, we are pleased to strengthen Switzerland as business hub with our services and to support active Swiss export companies.» After the implementation of the new systems, the surveillance of the 52'000 kilometer coast line will be centrally organized. The system will show a complete picture of all sea traffic participants from small fishery boats to oil tankers and their routes, thus supporting the fight against piracy and illegal trade. It will also serve as a warning system for natural disasters. Through the ongoing surveillance of the marine life and through the collection of various data, Indonesia will fulfill the legal requirements for the protection of species and for biodiversity. As next step, Qnective will analyze the needs and will work on detailed concepts for all participating governmental entities to be able to submit the financing requests for SERV and CS. The final contract shall be signed by the end of this year.

From left to right: Chief of BAKAMLA (National Coast Guards of Indonesia), Vice Admiral Albert Mamahit; Minister of Justice and Human Rights of Indonesia Yasonna Laoly, Qnective CEO Oswald Ortiz, Chairman of the Regional Council of Indonesia Irman Gusman, Special Envoy of Seychelles for ASEAN His Excellency Nico Barito

About Qnective
Qnective (www.qnective.com) was founded in Switzerland in 2007. The company is headquartered in Zurich with offices in Muscat (Oman), Singapore, Jakarta (Indonesia) and Lugano (Switzerland). Qnective offers secure communication services for governments, public safety organisations and large-scale enterprises. The company maintains a Swiss made, unique proprietary encrypted platform for telephony and communication services with mobile devices. Qnective's infrastructure department delivers tailor-made solutions covering the design, development and deployment of maritime and terrestrial security and surveillance networks.

For further information, please contact
Qnective Media Relations
Marlène Frey
Thurgauerstrasse 54, 8050 Zürich
media@qnective.com
+41 (0)79 245 24 10