

Press release

Cooperation agreement between Telecom companies signed **Telefónica Ingeniería de Seguridad teams up with Swiss encryption specialist Qnective**

Zurich, February 15, 2016 – Telefónica Ingeniería de Seguridad (<http://ingenieriadeseguridad.telefonica.com>), a subsidiary company of Telefónica, signed a partnership agreement for the regions of Spain and Latin America with the Swiss telecommunications company Qnective (<https://qnective.com>). Telefónica is one of the leading telecommunications providers globally. Its subsidiary Telefónica Ingeniería de Seguridad provides security integrated services. Qnective is specialized in secure communication solutions «made in Switzerland», providing a wide range of services from encryption products to consulting services for security, defense and telecommunication infrastructure projects. This teaming agreement lays the foundation for joint projects.

Qnective and Telefónica Ingeniería de Seguridad agreed on an integral partnership for joint sales and development, focusing on the regions of Spain and Latin America – the key markets for both companies. «This is a very important step for us», says Oswald Ortiz, CEO of Qnective. «We are proud that an established company like Telefónica decided to work with us. The partnership with Telefónica Ingeniería de Seguridad combines 36 years of experience and more than 1000 specialists in different fields of security. Our solutions for end-to-end encrypted communication fit perfectly into the broad range of services that Telefónica is offering.» The products from Qnective include Qtalk Secure and Qtalk Defense. Qtalk Secure is a solution for enterprises wanting to protect the information exchanged between employees on smartphones, during calls, chats or telephone conferences. The top management of Telefónica will start by implementing the application on their own mobile phones. Qtalk Defense is the Swiss solution for the communication needs of government officials. With its special and customizable algorithms and the option for hardened devices, it complies to the security requirements of public authorities. A further system integrator agreement between the two parties is currently ongoing.

About Qnective

Qnective (www.qnective.com) was founded in Switzerland in 2007. The company is headquartered in Zurich. Qnective offers services for secure communications, developing individually designed platforms for governments, military organisations and large-scale enterprises. Qnective delivers tailor-made solutions covering the design, development and deployment of secure communication projects around the world. The company maintains its own, proprietary, encrypted communications platform, „made in Switzerland“, for secure GSM telephony and data transmission.

About Telefónica Ingeniería de Seguridad

Telefónica Ingeniería de Seguridad S.A.U. is the security company of Grupo Telefónica that provides engineering and electronic security integrated solutions, protection and fire extinguishing, and information security and fraud prevention services. The company follows an “integrated technological security” approach that based on the analysis of global risks defines the technological, administrative and organizational actions to be implemented and takes into consideration the auditing and control services that complement its market offering. All services are supported by the Integrated Security Control Centers (CCSI) that provide clients’ with supervision, monitoring and follow-up services throughout the security cycle. For more information, visit www.telefonica.com/ingenieriadeseguridad.

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