

Press release

Qnective and NEC: Joint security solutions for governments

Zurich, 17 March 2015 - NEC Asia Pacific and the Swiss telecommunications company Qnective join forces: NEC is the new system integrator for the products Qtalk Secure and Qtalk Defense. The Swiss company is expanding its distribution network with NEC Asia Pacific, while NEC extends its offering in the field of communication security with a Swiss security solution at the highest level. The partnership lays the foundation for future joint projects.

The partnership with NEC Asia Pacific, a leading infocommunications provider, is an important step for Qnective. Qnective was founded in 2007 in Zurich, developing secure mobile communication solutions for governments and large corporations. The Swiss company complements the portfolio of NEC with a communication platform at the highest level of security and thus strengthening the cyber security expertise at NEC significantly.

"NEC is a strong and well-connected distribution partner and we are happy to cooperate with such a key player in the telecommunications security industry. There is a huge market potential for our products, especially in regions like Spain and in parts of Africa and Latin America, where NEC is already firmly established," says Oswald Ortiz, CEO of Qnective.

"The products of Qnective perfectly complement our services in the field of communication security. With this cooperation, we meet the growing demand from our customers and underline our leading position in the area of communication solutions for enterprises and governments," says Tan Boon Chin, Managing Director, Global Safety Division, NEC Corporation and Managing Director, Regional Competency Centre, NEC Asia Pacific.

The cooperation with NEC includes both the distribution of the products of Qnective by NEC and joint participation in tenders for large projects for governments and government-related organizations. First projects are already in the development phase.

About Qnective

Qnective (www.qnective.com) was founded in Switzerland in 2007 and is headquartered in Zurich. Qnective offers services for secure communications, developing individually designed platforms for governments, public organisations and enterprises. Qnective delivers tailor-made solutions covering the design, development and deployment of secure communication projects around the world. The company develops its own encrypted communications' platform, "made in Switzerland", for secure mobile telephony and data communication services.

About NEC Asia Pacific Pte Ltd

Singapore-based NEC Asia Pacific is the regional headquarters for NEC Corporation (HQ: Japan) in the Asia Pacific region (South and Southeast Asia, and Oceania). As a leading infocomm technology provider and systems integrator offering regional sales and services support and consultancy, NEC APAC develops solutions on carrier network, global identity, RFID, enterprise server, unified communications, multimedia display, and contact centre, as well as provide outsourcing and managed services.

To leverage on its technological expertise, NEC APAC has established regional competency centres for public safety and display solutions to expand its capabilities and expertise to support businesses in the Asia Pacific region.

In line with the NEC Group Vision to realize an information society friendly to humans and the earth, NEC embarks on corporate social responsibilities initiatives to support the Nature (environment), Education and Community. For more information, please visit www.nec.com.sg



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